## **STATE OF NEW HAMPSHIRE**

.

## PUBLIC UTILITIES COMMISSION

## SAMPLE FORM FOR FILING:

### A NOTICE OF INTENT TO PROVIDE GAS AGGREGATION SERVICES

	NOTE: When completing this form electronically, using the "tab" key after addressing each item will move the cursor to the next requirement or blank to be filled in. Please be certain to include all necessary attachments. This signed notice of intent, together with an electronic copy on diskette, pursuant to Puc 202, shall be filed with the Executive Director and Secretary of the New Hampshire Public Utilities Commission (Commission). Any omissions and/or deficiencies which need to be corrected will be completed in a timely manner or the Commission may close this proceeding without prejudice.			
1.	Please check the appropriate box: X ORIGINAL NOTICE RENEWAL NOTICE			
2.	Aggregator's legal name: Atlantic Group Energy, Inc.			
3.	Trade name(s) under which the aggregator will operate: <u>Atlantic Group Energy of Massachusetts</u>			
4.	Business address:       (1) 20 Springer Lane         (2)			
	West YarmouthMA02673(City)(State)(Zip Code)			
5.	Principal place of business: 20 Springer Lane West Yarmouth, MA 02673			
6.	Telephone number: 508 957-2897			
7.	Facsimile number: (508) 418-5057			
8.	Email address: <u>Kmaloney@AtlanticEnergyGroup, Inc.</u>			
9.	Name, title, business address, telephone number and facsimile number of the aggregator's principal officers: (File this on a separate page(s) labeled "Exhibit A")			

10. The toll free telephone number of the customer service contact person: (866) 981-6288

- 11. When filing an ORIGINAL notice of intent, a copy of the aggregator's authorization to do business in New Hampshire from the New Hampshire Secretary of State: (Attach as "Exhibit B")
- 12. A description of the geographic areas of New Hampshire in which the aggregator intends to provide service, described by a distribution company's existing franchise area, existing town boundaries, or a map with the boundary limits delineated:
- 13. A statement that the aggregator is not representing any supplier interest or a listing of any supplier interest the aggregator intends to represent:

Independent Agent with no Individual Supplier Interests

14. Payment of a \$250.00 filing fee to the "New Hampshire Public Utilities Commission" must accompany the original notice of intent (see below).

15. An electronic copy of this notice of intent (on diskette) is included. YES X NO

#### NOTE:

Whole State

- Any municipal entity that acts as an aggregator for its citizens shall NOT be required to pay a registration fee.
- There is NO fee to renew an aggregator's registration <u>provided</u> that the renewal notice of intent is made in a timely manner.
- Each aggregator shall re-file with the Commission an up-to-date written notice of intent to provide service as an aggregator every 2 years on or before its original notice anniversary date, which is the date on which the Commission received the applicant's <u>initial</u> notice of intent.
- Unless additional time is required to review the notice of intent and the Commission extends the review period, an aggregator may begin operating within the state 45 days after filing a completed notice of intent with the Commission.
- This notice of intent and all future correspondence should be sent to:

Ms. Debra A. Howland Executive Director and Secretary State of New Hampshire Public Utilities Commission 21 S. Fruit St, Suite 10 Concord, NH 03301-2429

15. Preparer's Name and Title:

Kevin R. Maloney, President

16. Preparer's Signature:

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#### Exhibit A

Officers of Atlantic Group Energy, Inc. Trade Name in New Hampshire:

Atlantic Group Energy of Massachusetts

President Kevin R. Maloney 11 Campion Road Yarmouthport, MA 02675 Phone: (508)280-5840

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Treasurer Arthur N. Luke PO Box 1048 19 Cedarville Road East Sandwich, MA 02537 Phone: (508) 889-7095

Secretary Thomas F. McDonald 244 Rolling Hitch Road Centerville, MA 02632 Phone: (508) 292-0703

# State of New Hampshire Department of State

## CERTIFICATE OF REGISTERED TRADE NAME

OF

Atlantic Group Energy of Massachusetts

This is to certify that Atlantic Group Energy, Inc. registered in this office as doing business under the Trade Name Atlantic Group Energy of Massachusetts, at 20 Springer Lane West Yarmouth, MA 02673 on November 9, 2009.

The nature of business is Electric Aggregation Services.

Expiration Date: November 9, 2014

Business ID#: 622012



IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 9th day of November, 2009 A.D.

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William M. Gardner Secretary of State

# State of New Hampshire Department of State

CERTIFICATE OF AUTHORITY OF

ATLANTIC GROUP ENERGY, INC.

The undersigned, as Secretary of State of the State of New Hampshire, hereby certifies that an Application of ATLANTIC GROUP ENERGY, INC. for a Certificate of Authority to transact business in this State, duly signed pursuant to the provisions of the New Hampshire Business Corporation Act, has been received in this office.

ACCORDINGLY the undersigned, as such Secretary of State, and by virtue of the authority vested in him by law, hereby issues this Certificate of Authority to ATLANTIC GROUP ENERGY, INC. to transact business in this State under the name of ATLANTIC GROUP ENERGY OF MASSACHUSETTS and attaches hereto a copy of the Application for such Certificate.

Business ID#: 622014



IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 9th day of November, 2009 A.D.

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William M. Gardner Secretary of State

Kevin Maloney 11 Campion Road Yarmouthport, MA 02675 (508) 280-5840

### Work History

Atlantic Group Energy - President, 2009 - present.

Started AGE with the intent of bringing high level energy procurement services to the small industrial, commercial and municipal market segments. The company has a strong focus on customer relationships, our intent is to form a long term partnership where we understand our client's needs and bring the right purchasing solutions to them.

Titan Energy – Regional Manager, 2005 – present.

Established long term procurement relationships with customers across all market verticals in the southeast MA area. Focused on understanding customers needs in a every changing energy market. Maintaned a customer retention rate in excess of 95% with extremely strong references.

#### FFI - VP Sales, 2003 - 2005

Employee number two, responsible for initial product marketing and branding. Established market vertical based sales plan, then hired and put in place the sales team to execute the plan. Exceeded original business plan sales goals six of eight quarters.

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Akula Software - President, 2000 - 2003
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Purchased asset of Icras Corp's flagship product "mWorker". Lead team to rewrite the application to conform to the latest .net standards for mobile computing in less than six months. Recaptured 70% of Icras install base and achieved \$8,000,000.00 in sales within the first 18 months. Closed global license deals with BP, Intel and the USMC.

#### ILT - President, 1995 - 1999

Brought the first work force automation mobile computing solution to market in "96". Raised 4 rounds of increasing value Venture Capital financing. Achieved \$6,000,000.00 in annual sales. Sold the company resulting in an average return of 30 times for investors.

#### Nuclear Power - Various positions, 1980 - 1995.

Multiple positions from entry level field engineer through Director. Positions were in Construction, Testing, Operations, and Maintenance.

#### Education

BSME Mechanical Engineering, Rensselaer Polytechnic Institute, 1980

## Arthur N. Luke

24 Oak Bluff Circle Plymouth, Ma 02360 508-889-7095 anluke@comcast.net

#### PERSONAL

Graduated Abington High 1942 Married: wife Sonja Children: Arthur, Erik, Karl

#### EMPLOYMENT

1978 to Present Owner and operator of Luke's Super Liquor Store. Locations Brewster & Yarmouth.
1968 to 1978 Opened two convenience stores and one permanent grocery store. Town of Yamouth.
1965 to 1968 Bought transportation bus company. Secured United States Mail, School Bus & taxi contracts town of Yarmouth.
1962 to 1965 Owned and operated Luke & Steele Bus Company

#### ACHIEVEMENT

1994 to Present President, chairman & board of director Myrtle Beach Yacht Club, Myrtle Beach, South Carolina. Responsible for establishing procurment strategies for marina's up and down the east coast. 1983 to 1990

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Ran board of selectman for the Town of Yarmouth

Same time ran "ceta" for the federal government for Cape Cod & the Islands.

Board of Director for Bass River Savings Bank.

Served all non-elective boards in the Town of Yarmouth in several capacities.

Thomas F. McDonald 244 Rolling Hitch Road PO Box 293. Centerville, MA 02632 (508) 775-5069 (Home) (508) 292-0703 (Office)

## **EDUCATION**

M.A. School Administration 1993
Summa cum Laude, Salem State College- Salem, Massachusetts.
B. A. History 1973
Magna cum Laude, Bridgewater State College - Bridgewater, Massachusetts
A.A. History 1971
Summa cum Laude, Cape Cod Community College- West Barnstable, Massachusetts

### WORK HISTORY

Director- Atlantic Group Energy Municipal Procurement Program- 2009 Manage and oversee city and town energy procurement

**Regional Sales Representative Titan Energy-** 2007- present Responsible for resale of electricity and natural gas to small industrial, commercial and municipal accounts. Evaluated customer needs and risk profiles. Married appropriate products to needs of the customer in order to develop a successful energy management plan for each customer.

*CEO- BeSafe Technologies, Hyannis, Ma. 2006- present-* Provides comprehensive school safety planning and training to schools, fire, police, and emergency response personnel.

Superintendent of Schools, Barnstable Public Schools, Barnstable, Ma. 2004-2006

Direct a comprehensive public school district serving over 6,000 students. Responsible for providing leadership, direction, and overall management to a staff of 1,000 employees and \$60,000,000 budget.

Principal, Barnstable Horace Mann School, Barnstable, Ma. 1999-2004

Direct a 950 student Horace Mann School in Barnstable, Ma. under an Agreement between the School Committee and the Commonwealth of Massachusetts. Responsible for program management, budget development, school operations, accountability planning development and implementation and general student achievement results. Responsible for the planning, directing, and coordinating of all school matters. Responsible for reporting to the Board of Trustees with full fiduciary responsibility.

Principal, Grade 5 School, Barnstable Public Schools, Barnstable, MA. 1994 - 1999

Direct a 500 student school facility in Hyannis, Massachusetts. Responsible for the overall direction and administration of the entire school, including hiring, teacher training, staff evaluation, student achievement, and discipline.

<u>Prevention Specialist</u>, Grade 6 School, Barnstable Public School, Barnstable, MA.

1992 - 1994

Responsible for the discipline and overall safety of a school serving over 500 students.

#### Thomas F. McDonald

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## Teacher, History & Math, Barnstable Public Schools, Barnstable, MA. 1973-1992

Responsible for the classroom instruction of middle school students.

## Consultant, Northeast Regional Center, Sayville, NY

1984 - 1994

Direct workshops throughout the Northeast for students, staff, and community members in the area of group problem solving.

## Director, Barnstable Outreach Program, Town of Barnstable, MA 1985- 1990

Developed and implemented with other trained staff, programs to positively impact students, staff, and community members.

## Manager, Craigville Beach Association, Centerville, MA 1988-2000

Manage all facets of Beach Association including physical plant, staff and budget.

#### Manager, Hyannisport Club, Hyannisport, MA 1973-1985

Manage all facets of Business/Restaurant operation.

## Civic Involvement

<u>Barnstable School Committee</u>, Hyannis Ma. Member of current school committee Term – 2007-2011

Barnstable School Building Committee, Current member

2008-2009

Rotary, Hyannis, Massachusetts, Former Member 2001- 2003

Main Street Learning Corporation, Hyannis, Massachusetts, Founding Member

1998-2004

Craigville Beach Association, Centerville, Massachusetts, Board Member 2001- 2006

<u>Cape Cod Community College</u>, Selection Committee for new President 2000

## Certifications

Certification	State	Expires_
History (7-12)	Massachusetts	6/17/09
Principal/Asst. Principal	Massachusetts	6/17/09
Superintendent/Asst. Supt.	Massachusetts	6/17/09

#### Christopher McDonald 52 Blackthorne Rd. Marstons Mills, Ma. 02649 508-292-1554

#### Profile- Self employed for 15 years

- Over 15 years experience in business
- Excellent business skills
- Energetic, professional and highly motivated
- Patient, creative, people and detail oriented
- Extensive knowledge and experience in the energy, stock and futures market

#### Education

Merrimack College, Andover, Ma. September 1991 – January 1993 Barnstable High School Graduated, June 1989

#### Key Qualifications

Fifteen years of business ownership in the retail and energy procurement sector. Experience in finance, natural gas and electricity procurement, marketing and sales, public relations, and all related areas of small business operations.

#### Employment

#### Partner and VP of Sales of Atlantic Group Energy 2009

Director of institutional research on natural gas and electricity market. Responsible for all staff and sub-contractor training in energy market development, sales process and customer management.

#### Regional Sales Representative Titan Energy- 2007- present

Responsible for resale of electricity and natural gas to small industrial, commercial and municipal accounts. Evaluated customer needs and risk profiles. Married appropriate products to needs of the customer in order to develop a successful energy management plan for each customer.

#### Sales, Safety Innovations, LLC July 2006 to 2007

Assist in developing, marketing, and distributing BeSafe® and other safety and security products. Provide BeSafe® field and site work as needed.

**Owner-Operator, Natures Youth, Centerville, Ma. – April 2004- February 2006** Responsible for overall operation of a health food store in shopping mall. Responsible for all marketing, sales, inventory, customer relations, and all other aspects of running a small business.

#### Owner Operator - McDonald landscaping 1992- 2004-

Responsible for estimating, hiring, scheduling, billing, quality control and overall management of seven employees.

### Owner Operator, Calendar Club, Cape Cod Mall – Hyannis, Ma. June 1999-February 2003

Ran three concurrent operations in the Cape Cod Mall including two Calendar Clubs and one Game Store with over thirty employees. Responsible for hiring, inventory management, marketing, scheduling, along with all aspects of financial planning and accounting.

Personal & Professional References - Available upon request

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